



Dynamic Performance, Inc.

A Veteran-Owned Small Business

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Simple and Responsive Software Solutions

The Stanglware Solution

The Problem

Many industries are labor-intensive operations that derive their profitability from the daily efforts of their workforces. Revenue streams are dependent on accurate reporting and invoicing that is generated as a function of the labor hours expended, or the products produced by their efforts.

Major payroll services offer an effective solution for the payroll and human resource functions, but rarely handle the data requirements to support billing when additional details are involved, such as bus routes, mileage, aides and monitors, and other factors that enter into customer billing formulas. Another problem often faced is the need to pre-calculate gross pay based on rules or algorithms specific to the customer, prior to entering it into a payroll system.

The Solution

The Stanglware solution provides a single point-of-entry for employee and subcontractor activity that ultimately results in a paycheck for each person. Stanglware does not perform the gross-to-net processing but instead prepares the payroll data for direct import by other services such as ADP, Paychex, or in-house systems.

By collecting detailed data at the lowest granular level, the user is relieved of having to re-enter the same or aggregated data into multiple systems, such as accounting, job-costing, billing, reporting, and the payroll processing service or system. Stanglware produces reports and export files for direct integration with those systems.

Stanglware is often an enabling solution that allows major payroll services to on-board these clients with special needs they can't otherwise accommodate.

Solution Architecture

A conceptual diagram illustrating the capabilities of the Stanglware platform is shown below in Figure 1. This example represents an implementation of our solution specifically designed for the school bus transportation industry. Figure 2 below identifies the solution spaces where Stanglware provides benefits to both our customers and the payroll services industry.

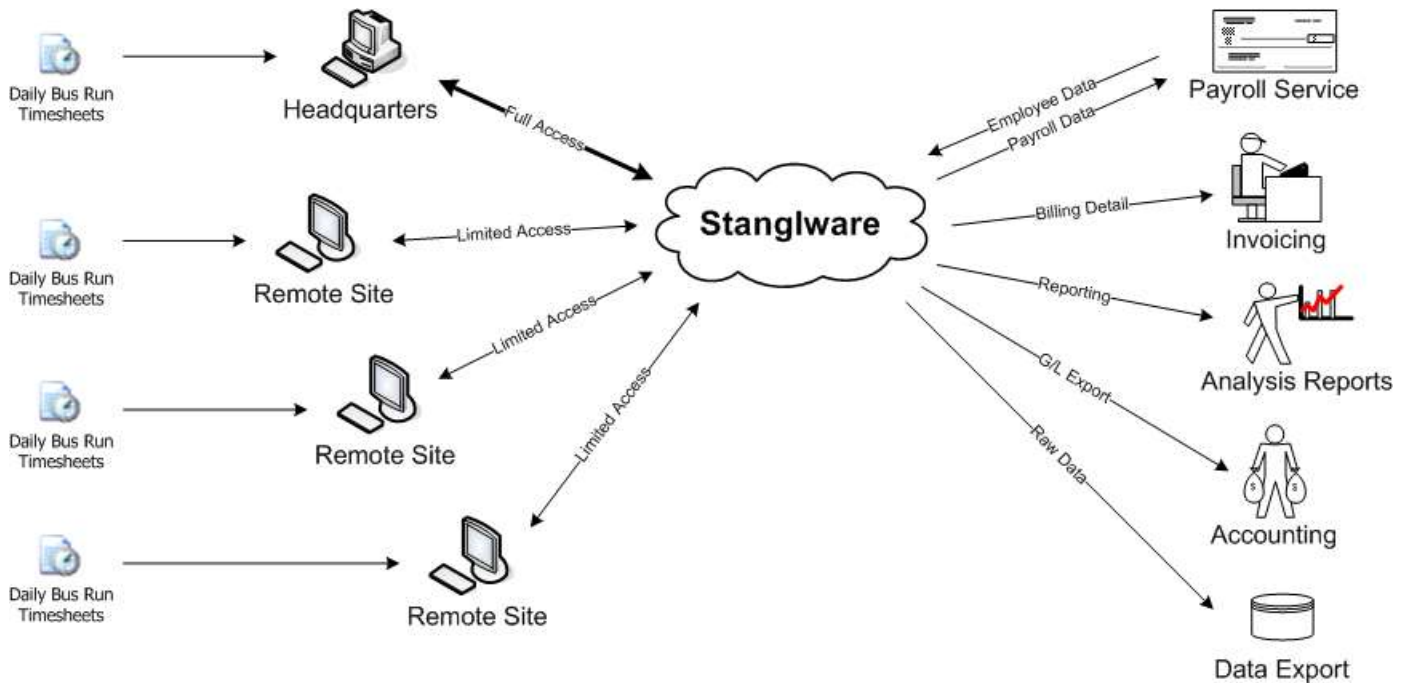


Figure 1 – Stanglware Transportation Solution

Solution Space	Payroll, Job-Costing, and Billing data capture for analysis, invoicing, and handoff to payroll services and other systems.	
Non-Standard Payrolls	Manufacturing – payrolls based on piecework or production metrics.	Benefits Clients by providing a pathway to public payroll services while addressing custom needs and eliminating duplicate data entry into multiple systems. Benefits Payroll Service Providers by allowing them to sign clients with special requirements they can't accommodate.
	Services – payrolls based on services provided and/or commission schedules, and that support client billing where applicable.	
	Transportation – payrolls based on trip metrics such as routes, tasks, and related data, including client billing.	
	Any payroll requiring custom rules for gross pay calculations, and/or custom billing based on work data.	
Standard Payrolls	Typical hourly and salary payrolls normally handled by payroll service where additional data is captured during data entry for job costing, billing, and other reporting and analysis.	

Figure 2 – Stanglware Solution Spaces